



The Corporation of the City of Sault Ste. Marie  
EDC Board Agenda

Wednesday, September 25, 2024

12:00 pm - 1:30 pm

Biggings Room, Civic Centre

Meetings may be viewed live on the City's YouTube channel  
<https://www.youtube.com/user/SaultSteMarieOntario>

---

	Pages
1. Call to Order	
2. Adoption of Agenda	
Mover _____	
Seconded _____	
Resolved that the Agenda for the September 25 2024 EDC Board meeting be approved as presented.	
3. Declaration of Pecuniary Interest	
4. Adoption of Minutes	3 - 4
Mover _____	
Seconded _____	
Resolved that the meeting minutes from the July 3 2024 meeting be approved as presented.	
5. New Business and Updates	
5.1 Economic Development Strategic Plan (Draft)	5 - 7
5.2 Port of Algoma	8 - 8
6. Upcoming Meeting(s)	

*EDC Executive, if required: Nov 13*

EDC Board: Nov 20

**7. Adjournment**

Mover \_\_\_\_\_

Seconded \_\_\_\_\_

Resolved that this meeting now adjourn.



**The Corporation of the City of Sault Ste. Marie**  
**EDC Board Minutes**

Wednesday, July 3, 2024 2:00 pm  
Video Conference

Present: R. Brewer, G. Fowler, B. Freiburger, J. Bisceglia, S. Butkovich

Regrets: G. Vaughan, S. Purvis

Officials: R. Van Staveren, R. Miners

---

**1. Call to Order**

**2. Adoption of Agenda**

Moved by: B. Freiburger  
Seconded by: S. Butkovich

Resolved that the Agenda for the July 3 2024 EDC Board meeting be approved as presented.

**Carried**

**3. Declaration of Pecuniary Interest**

**4. Adoption of Minutes**

Moved by: J. Bisceglia  
Seconded by: G. Fowler

Resolved that the meeting minutes from the June 17 2024 meeting be approved as presented.

**Carried**

**5. CDF Requests**

**5.1 ONEDC Consortium Funding**

Moved by: B. Freiburger

Seconded by: Gerald Fowler

Resolved that the EDC Board endorses the request from the ONEDC in the amount of \$21,000 and recommends that city Council approve this request.

**Carried**

**6. Upcoming Meeting(s)**

*EDC Executive, if required: Sept 11*

EDC Board: Sept 25

*EDC Executive, if required: Nov 13*

EDC Board: Nov 20

**7. Adjournment**

Moved by: S. Butkovich

Seconded by: J. Bisceglia

Resolved that this meeting now adjourn.

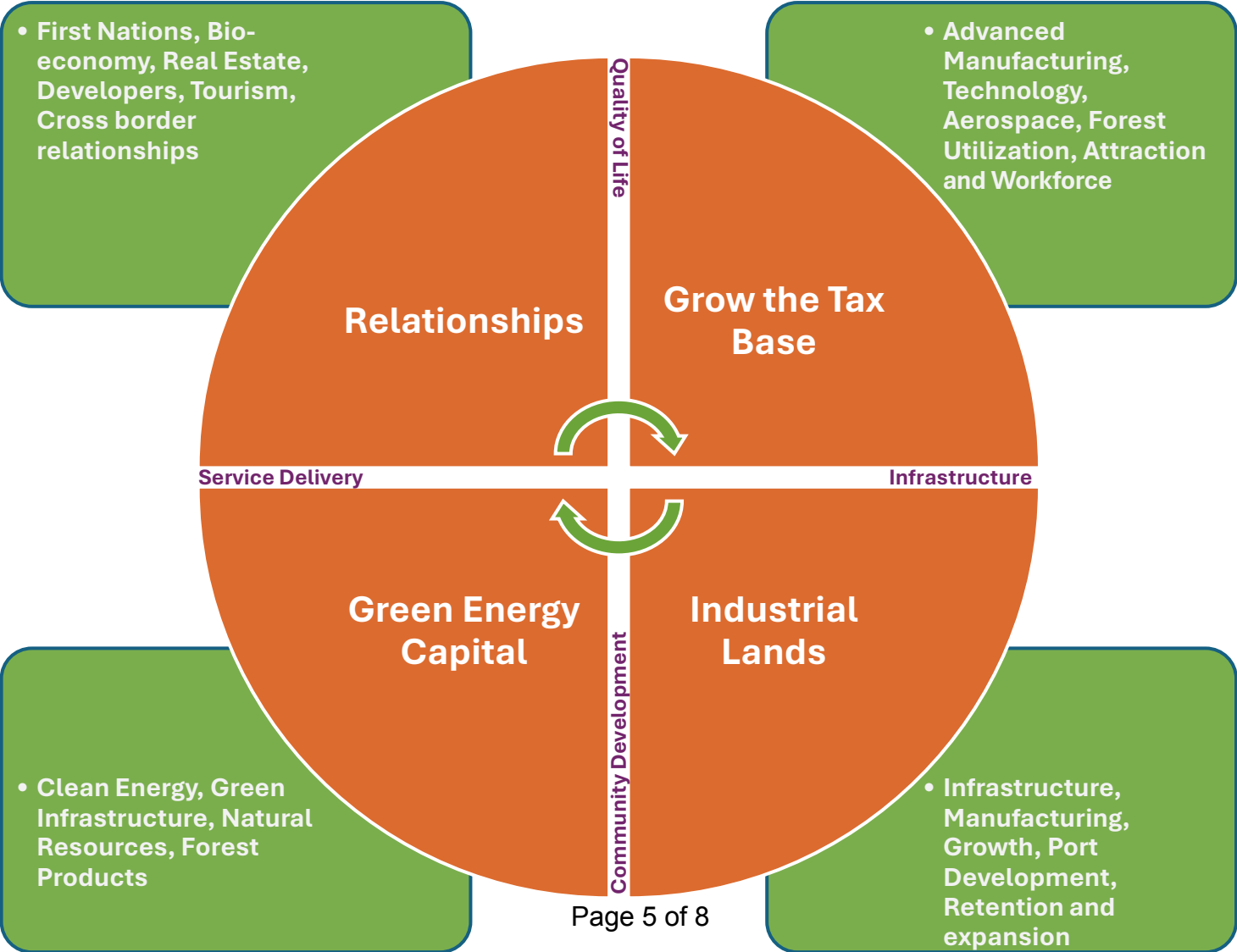
**Carried**

---

Chair



DRAFT



2024 – 2027 Economic  
Development Activities

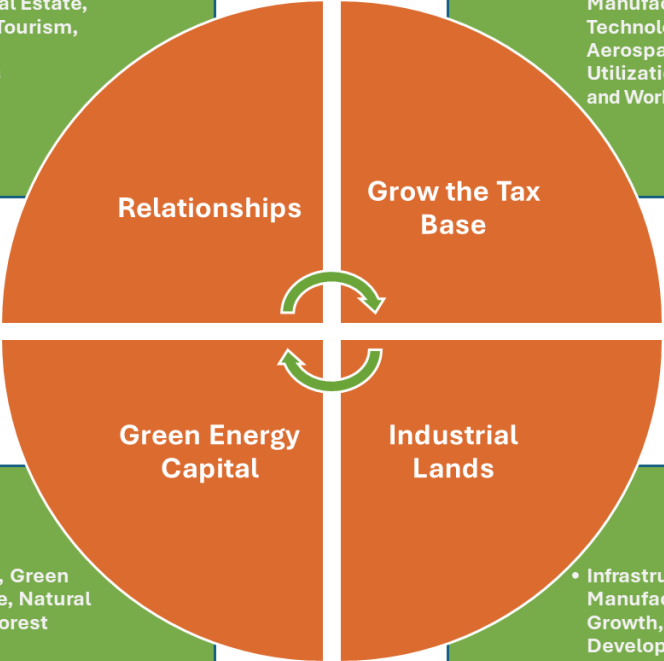


Develop relationships with local Realtors  
Engage First Nations on opportunities  
Explore opportunities with Sault Tribe  
Regular Meetings with US EDC Team  
Engage in Waterfront Development

Foster diversification of local industry  
Develop ancillary industry supports  
Attract forest product development  
Immigration and support programs  
Forward facing industry perspectives  
Millworks Centre for Entrepreneurship

• First Nations, Bio-economy, Real Estate, Developers, Tourism, Cross border relationships

• Advanced Manufacturing, Technology, Aerospace, Forest Utilization, Attraction and Workforce



• Clean Energy, Green Infrastructure, Natural Resources, Forest Products

• Infrastructure, Manufacturing, Growth, Port Development, Retention and expansion

Actively manage pipeline potential  
Work with local Forest Management  
Refine list of industries in pipeline  
Work with utilities and developers  
Utilize GEOHUB to understand scope

Develop Woodpark Court Access Road  
Identify and purchase additional lands  
Actively market available land  
Leverage no development fees  
Develop Public Access Port



DRAFT

**Business Development**

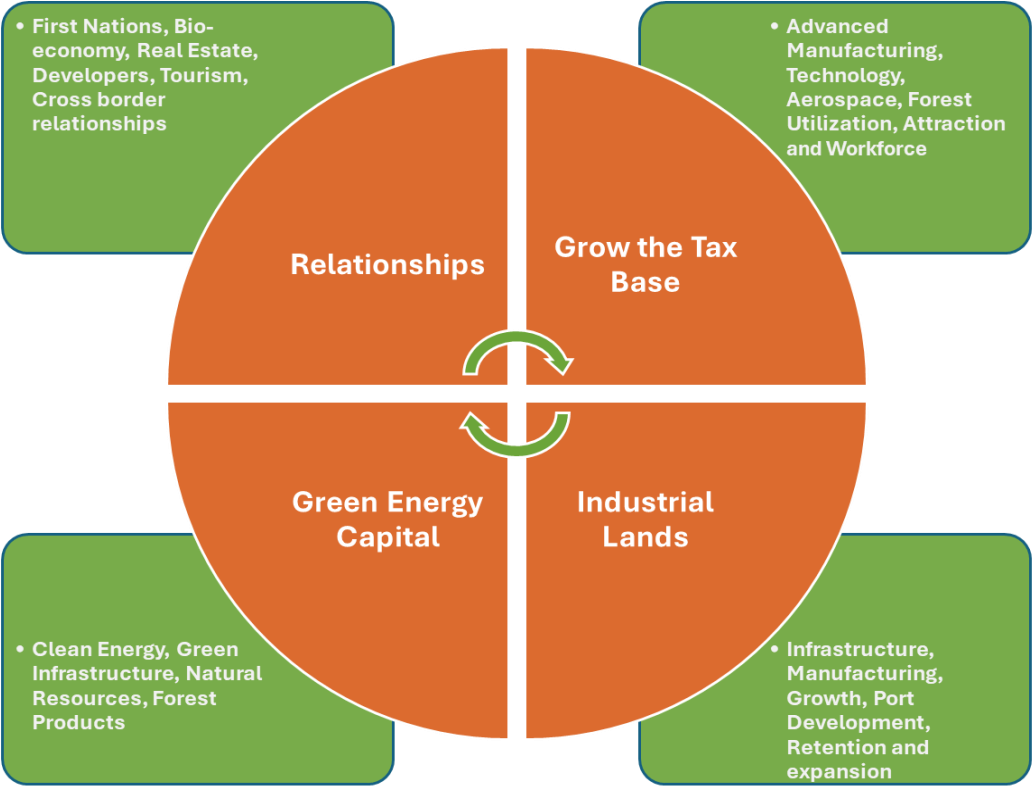
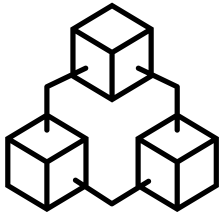
- ☐ Contacts
- ☐ Funding Applications
- ☐ Investment Funnel
- ☐ Industrial Land Sales

**Business Attraction**

- ☐ Trade Shows
- ☐ Engagements
- ☐ Investment Funnel
- ☐ Employment Pipeline

**Entrepreneurs**

- ☐ Consultations
- ☐ Workshops
- ☐ Start Ups
- ☐ Outreach



## September 2024 Port Update



**SAULT STE. MARIE MARINE TRANSPORTATION HUB**



### Key Activities

Awaiting approval from the Green Shipping Corridor Program for funding request. Have repeatedly asked for an update on status, they indicate they are still in decision making process on several projects.

Working with FedNor and NOHFC on Phase 1 applications as a backup/supplemental source of funds.

Meetings with Algoma Steel to discuss land area, lease options.

Worked with Tulloch on producing renderings.

Working on RFP for Senior Coordinator position, will be launched upon funding approval.